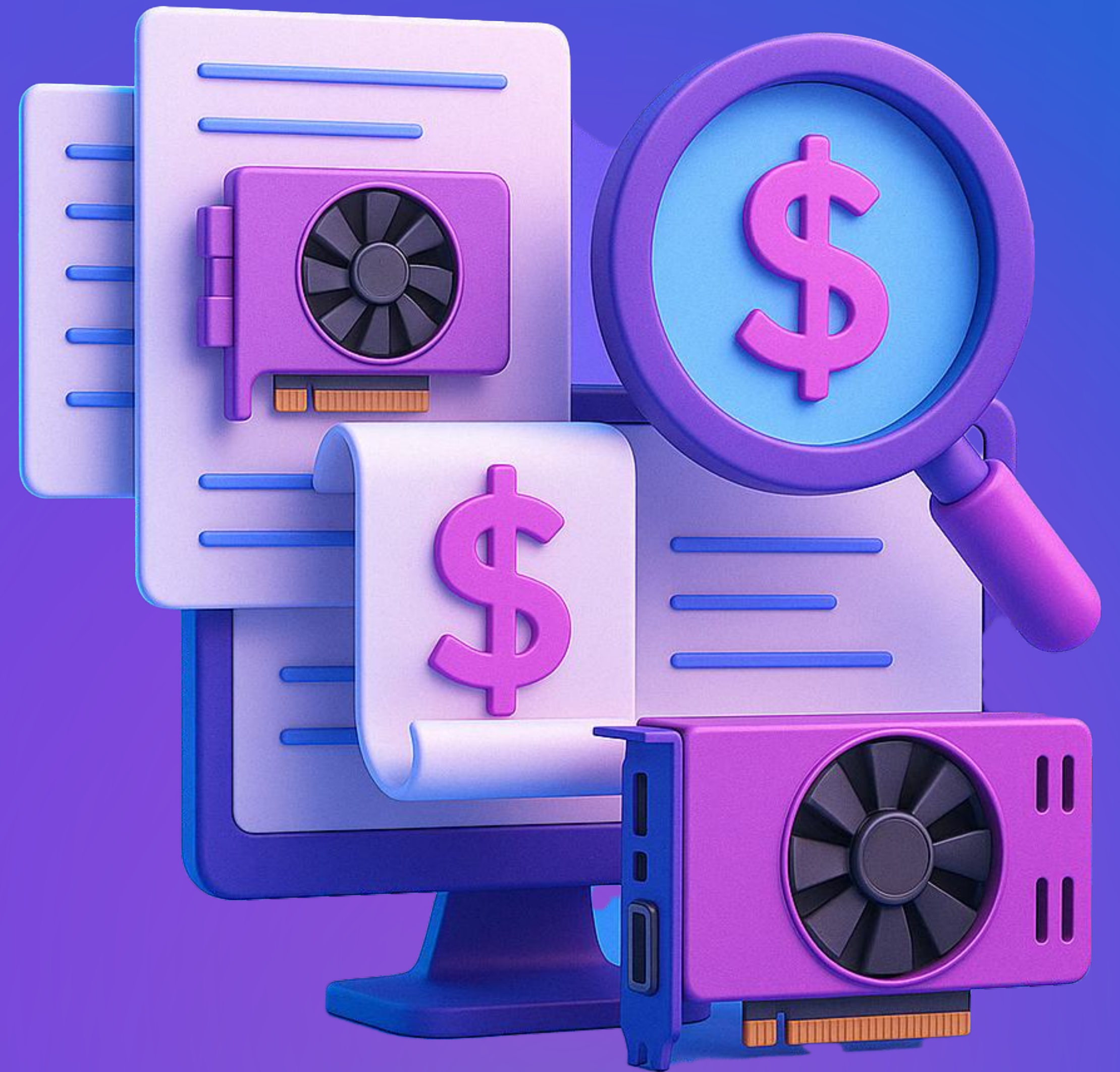




CHANNEL PARTNERSHIPS

INFO PACK

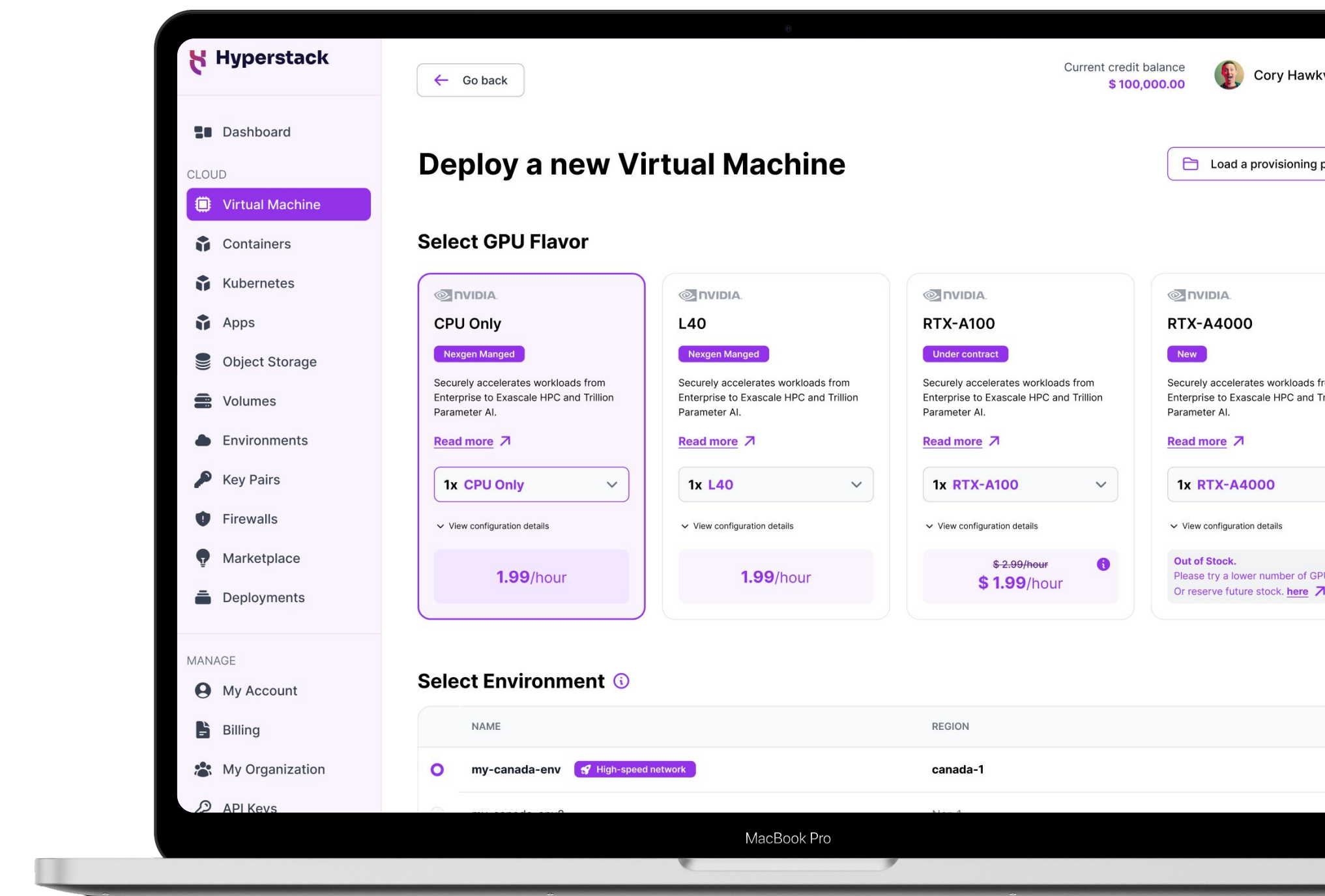
2025



A PROVEN CLOUD PLATFORM, READY TO RESELL

Hyperstack is NexGen Cloud's flagship AI-first platform — powering over **10,000 customers** globally with enterprise-grade GPU infrastructure.

Now available for channel partners to resell, rebrand, and integrate, Hyperstack gives you full access to proven, production-ready cloud at scale — without the cost of building it yourself.



“

“No other cloud provider offers a similar experience: cost-effective virtual machines with NVLinks, and super-fast storage and low-latency networking.”

Grzegorz, SRE / DevOps Engineer

”

WHY NEXGEN CLOUD?

Use Ours or Build Yours – Sovereign Optional, Not Required

- Serve clients today via NexGen Cloud's existing GPU infrastructure
- If needed, build a sovereign region in collaboration with NexGen Cloud
- Monetise any underused capacity via NexGen Cloud's customer and partner channels

Create Recurring Revenue, Your Way

- Resell compute, offer managed AI services, or embed into your stack
- Upsell partner-developed software (e.g. inference tools, orchestration layers)
- Capture consulting uplift on GenAI, ML, and LLM implementation
- Competitive rates significantly lower than hyperscalers like AWS, Azure, GCP

Offer Your Own Multitenant AI Cloud Platform – With Zero Build Time

- Deploy a branded or integrated platform – no build, no CapEx
- Features include Kubernetes, auto-scaling, and Terraform integration.
- Meet government and enterprise demands for sovereign & secure AI services.

Continuous Software Enhancements

- Ongoing feature drops including:
 - Inference-as-a-Service
 - RAG tooling
 - AI marketplace integrations
- No dev overhead – you sell more while we handle upgrades

Full Enablement: Built for Integration and Scale

- SDKs, APIs, Terraform templates, Kubernetes orchestration
- Deployment documentation, onboarding support, and workspace-level controls
- 24/7 technical support + AI-driven support agent for your team and your customers

KEY FEATURES



Fully Virtualised Multitenant Environment

Kubernetes, auto-scaling, and Terraform integration for seamless management. Advanced end-to-end Gen AI platform to enable AI applications from discovery to production.



Advanced Support

Engineer-led support & escalation, detailed knowledge base, AI chatbot, and 24/7 support for comprehensive assistance.



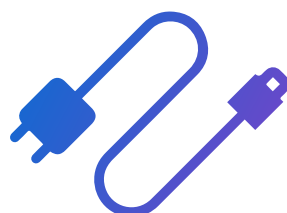
Diverse Regions:

From Canada, Norway, US, APAC regions - or deploy your own.



High-Performance:

1:1 CPU-GPU allocation to ensure maximum performances.

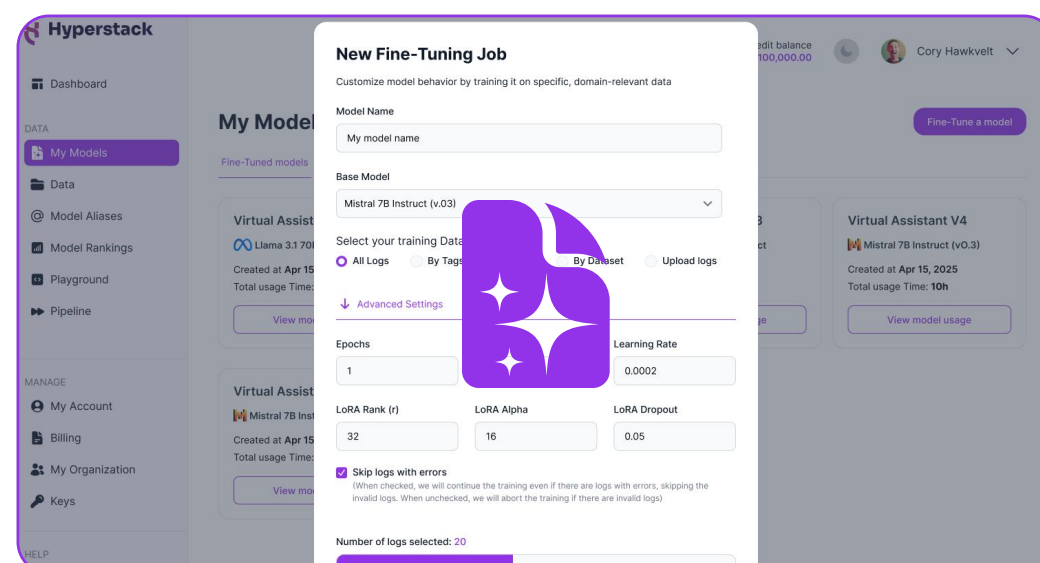


Plug-and-Play:

Immediate access to NexGen Cloud's partner ecosystem for effortless integration.

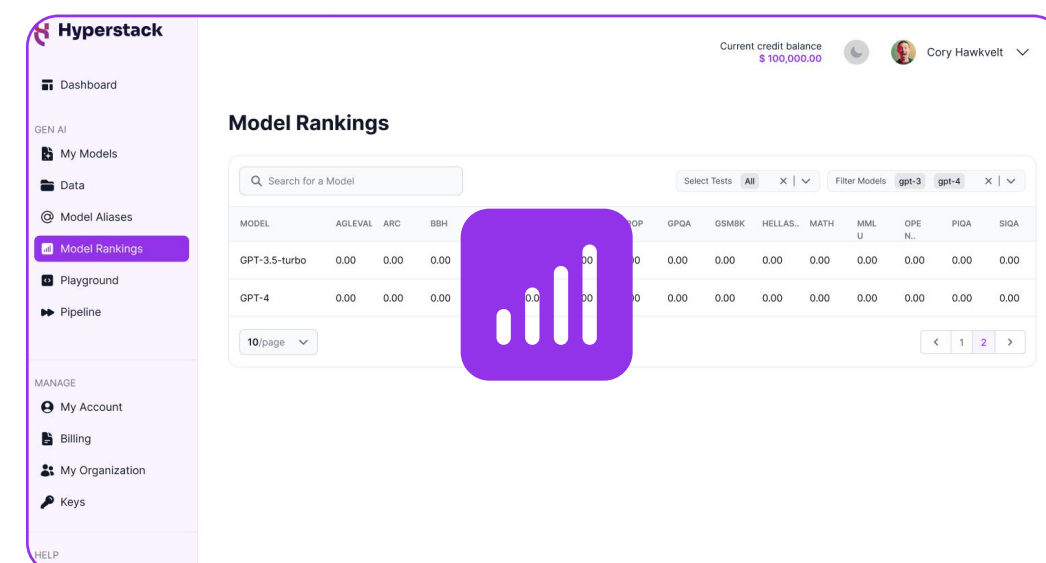
AI STUDIO SHOWCASE

Hyperstack's AI Studio (beta) consists of multiple components:



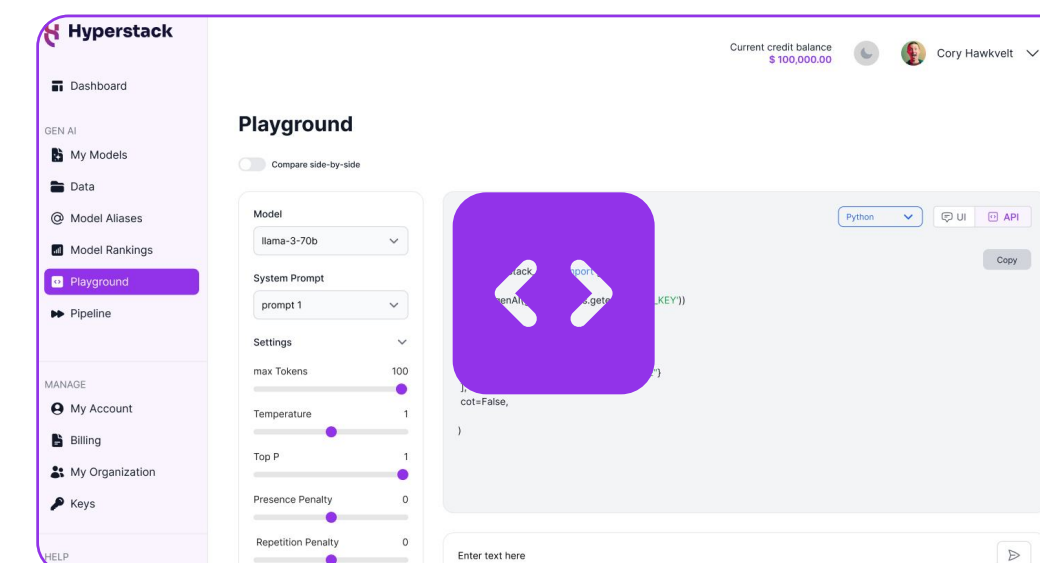
Gen AI Finetuning

Users can easily finetune their open-source LLMs by providing a custom dataset and specifying hyperparameters (e.g. learning rate).



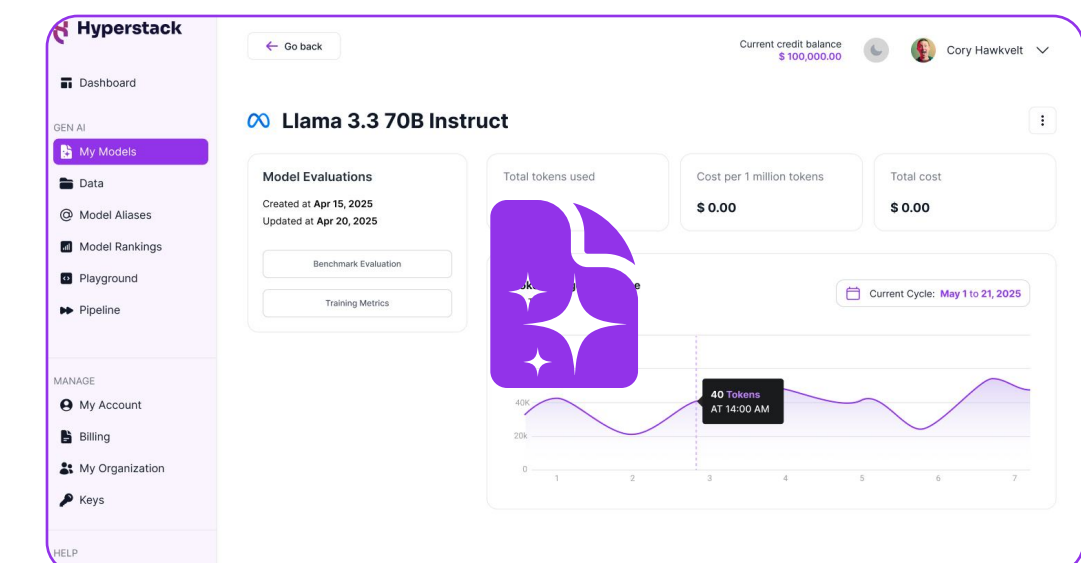
Gen AI Evaluation

Users can evaluate the performance of their models using popular LLM benchmarks (e.g. MATH) or with custom evaluation.



Gen AI Playground

Users can try out open-source (fine-tuned) LLMs easily and compare different LLMs inside the UI.



Gen AI Inference

Users can call (Serverless) APIs of open-source (fine-tuned) LLMs and monitor its usage through the UI.

CERTIFICATIONS & REGIONAL COMPLIANCE



SOC 2 & ISO/IEC 27001
CERTIFICATIONS UNDERWAY

Built for Regulated Workloads

- Data centres designed to meet compliance requirements for finance, healthcare, defence, and public sector deployments
- All infrastructure Tier 3 rated with physical and operational security controls in place

Sustainable by Default

- Powered by renewable energy across core regions
- Energy-efficient NVIDIA GPU hardware and advanced cooling technologies significantly reduce environmental footprint.

Regional Flexibility

- Choose from non-sovereign infrastructure (Norway, Canada, etc) or request dedicated sovereign builds
- Supports data residency, national security, and GDPR requirements
- Multi-region redundancy and latency-optimised routing available

Industry Recognition

- NVIDIA Preferred NCP Partner
- Aligned to EU Digital Operational Resilience Act (DORA) principles
- ISO compliance pathways underway for specific verticals

WHAT OUR CUSTOMERS ARE SAYING

“ I’ve been using the Hyperstack platform for a while now, and I have to say, I’m really impressed. It’s a solid choice for anyone looking for a reliable and cost-efficient cloud service, especially if you’re planning on a long-term rental—it offers great value compared to other providers. ”

Postdoc Researcher
Prestigious University

“ Hyperstack has become my go-to platform for spinning up GPU based virtual machines and running ML Models on top of it. It is very affordable compared to the traditional cloud platforms and performance of the instances is definitely 2x. ”

Principal Software Engineer
Enterprise Open Source
Software Solutions

“ We’ve been running our workloads on HyperStack for a long time now. No other cloud provider offers a similar experience: cost-effective virtual machines with NVLinks, and super-fast storage and low-latency networking. ”

SRE / DevOps Engineer
Generative AI Company

PROCESS STEPS: BUILDING A SUSTAINABLE PARTNERSHIP

1

Technical Review

Conduct a comprehensive assessment of NexGen Cloud's technical capabilities.

2

Business Model based on DC pricing

Finalise locations for sovereign data centres, cost comparison between providers in different regions.

3

Commercials

Negotiate pricing, financial arrangements, and contract terms.

4

Platform customisation

Build Global SI's's branded cloud platform and train Global SI's teams

5

GTM Strategy

Develop and finalise tailored go-to-market plan for the platform.

If you would like to
book a call to discuss
Channel Partnership
opportunities, please
get in touch with



www.nexgencloud.com



info@nexgencloud.com



Sales
+44 (0) 203 137 5256



Sales
Schedule a meeting



NexGen Cloud Limited

Registered Office:

Salisbury House, LondonWall, London EC2M 5PS, United Kingdom

Company No.: 12556681
VAT number: 350502637

+44 (0) 203 137 5256

info@nexgencloud.com

www.nexgencloud.com